SCORE BOARD - "TALK TO TOM" TOM MAGNER 847-331-2249

"TALK TO TOM"

TOWER LAKES	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	7	29%	9	22%	11	-64%	4	25%	5	-80%	1	300%	4	0%	4	125%	9	-67%	3	33%	4	275%	15
LEAST EXPENSIVE	$ 191,000	-20%	$ 152,500	-19%	$ 124,000	108%	$ 258,000	-8%	$ 238,000	74%	$ 415,000	-10%	$ 374,900	-27%	$ 275,000	-4%	$ 264,000	97%	$ 521,000	-14%	$ 450,000	-20%	$ 360,000
MOST EXPENSIVE	$ 396,000	-4%	$ 380,000	38%	$ 525,000	-23%	$ 405,000	27%	$ 515,000	-19%	$ 415,000	37%	$ 567,000	-3%	$ 549,000	48%	$ 812,500	-5%	$ 775,000	14%	$ 885,000	24%	$ 1,100,000
AVERAGE SALE	$ 299,928	-9%	$ 272,083	5%	$ 286,981	21%	$ 346,625	5%	$ 364,400	14%	$ 415,000	8%	$ 447,975	0%	$ 449,375	9%	$ 488,611	33%	$ 652,000	-9%	$ 594,375	-4%	$ 571,833
MEDIAN AVERAGE	$ 305,000	-13%	$ 266,500	-7%	$ 247,250	46%	$ 361,500	-1%	$ 359,000	16%	$ 415,000	2%	$ 425,000	15%	$ 486,750	0%	$ 485,000	36%	$ 660,000	-21%	$ 521,250	2%	$ 534,000
MARKET TIME	108		79		71		89		88		78		93		128								

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FENVIEW	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	4	-50%	2	0%	2	-50%	1	500%	6	-83%	1	200%	3	0%	3	0%	3		0		1	100%	2
LEAST EXPENSIVE	$ 346,000	38%	$ 477,000	4%	$ 495,000	108%	$ 1,030,000	-61%	$ 400,000	14%	$ 455,000	20%	$ 547,000	-8%	$ 504,000	-5%	$ 480,000				$ 885,000	-34%	$ 585,000
MOST EXPENSIVE	$ 765,000	-33%	$ 515,000	-2%	$ 505,000	104%	$ 1,030,000	-27%	$ 750,000	-39%	$ 455,000	99%	$ 905,000	-38%	$ 565,000	44%	$ 812,500				$ 885,000	-12%	$ 782,000
AVERAGE SALE	$ 466,500	6%	$ 496,000	1%	$ 500,000	106%	$ 1,030,000	-41%	$ 605,000	-25%	$ 455,000	56%	$ 710,666	-24%	$ 539,333	20%	$ 647,500				$ 885,000	-23%	$ 683,500
MEDIAN AVERAGE	$ 377,500	31%	$ 496,000	1%	$ 500,000	106%	$ 1,030,000	-37%	$ 647,000	-30%	$ 455,000	49%	$ 680,000	-19%	$ 549,000	18%	$ 650,000				$ 885,000	-23%	$ 683,500
MARKET TIME	94		166		216		86		103		88		175		258								