SCORE BOARD - "TALK TO TOM" - TOM MAGNER 847-3312249

"TALK TO TOM"

SOUTH BARRINGTON	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	34	15%	39	56%	61	5%	64	-13%	56	-7%	52	-6%	49	37%	67	-25%	50	30%	65	-45%	36	3%	37
LEAST EXPENSIVE	$ 334,000	-13%	$ 290,000	-19%	$ 235,000	31%	$ 309,000	5%	$ 325,000	-15%	$ 275,000	45%	$ 399,000	14%	$ 455,000	16%	$ 527,500	10%	$ 580,000	0%	$ 580,000	-9%	$ 525,000
MOST EXPENSIVE	$ 1,710,000	-35%	$ 1,113,000	10%	$ 1,225,000	4%	$ 1,268,000	10%	$ 1,400,000	43%	$ 2,000,000	20%	$ 2,400,000	19%	$ 2,850,000	33%	$ 3,785,000	0%	$ 3,800,000	-26%	$ 2,800,000	9%	$ 3,050,000
AVERAGE SALE	$ 606,279	-3%	$ 589,243	8%	$ 634,831	4%	$ 660,279	10%	$ 728,583	4%	$ 759,553	22%	$ 930,303	2%	$ 951,031	16%	$ 1,100,000	9%	$ 1,197,600	-8%	$ 1,106,763	-2%	$ 1,087,685
MEDIAN AVERAGE	$ 551,000	11%	$ 610,000	0%	$ 612,500	3%	$ 629,000	17%	$ 739,000	-12%	$ 650,000	20%	$ 780,000	2%	$ 797,500	10%	$ 875,000	13%	$ 992,000	-1%	$ 981,000	2%	$ 996,500
MARKET TIME	164		111		91		96		86		167		193		195								

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CUTTERS RUN	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	3		4		1		1		1		1		1		4		2	50%	3	33%	4		0
LEAST EXPENSIVE	$ 650,000	-2%	$ 635,000	58%	$ 1,003,000	17%	$ 1,175,000	-9%	$ 1,075,000	-13%	$ 940,000	-4%	$ 900,000	-2%	$ 880,000	80%	$ 1,580,000	-36%	$ 1,009,000	4%	$ 1,045,000		$ -
MOST EXPENSIVE	$ 950,000	89%	$ 1,800,000	-44%	$ 1,003,000	17%	$ 1,175,000	-9%	$ 1,075,000	-13%	$ 940,000	-4%	$ 900,000	106%	$ 1,850,000	5%	$ 1,950,000	-16%	$ 1,640,000	5%	$ 1,725,000		$ -
AVERAGE SALE	$ 841,666	35%	$ 1,135,750	-12%	$ 1,003,000	17%	$ 1,175,000	-9%	$ 1,075,000	-13%	$ 940,000	-4%	$ 900,000	61%	$ 1,446,875	22%	$ 1,765,000	-21%	$ 1,399,000	-9%	$ 1,271,250		$ -
MEDIAN AVERAGE	$ 925,000	14%	$ 1,054,000	-5%	$ 1,003,000	17%	$ 1,175,000	-9%	$ 1,075,000	-13%	$ 940,000	-4%	$ 900,000	70%	$ 1,528,750	15%	$ 1,765,000	-12%	$ 1,550,000	-25%	$ 1,157,500		$ -
MARKET TIME	49		176		13		107		286		502		220		263								

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SO. BARRINGTON LAKES	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	8		5		8		17		8		8		12		10		7	0%	7	-29%	5	-60%	2
LEAST EXPENSIVE	$ 370,000	12%	$ 415,000	4%	$ 430,000	-8%	$ 395,000	6%	$ 420,000	-2%	$ 412,000	32%	$ 545,000	3%	$ 560,000	15%	$ 645,000	-10%	$ 580,500	7%	$ 623,000	25%	$ 780,000
MOST EXPENSIVE	$ 589,000	26%	$ 740,000	-6%	$ 698,500	20%	$ 840,000	19%	$ 1,000,000	-20%	$ 805,000	62%	$ 1,305,000	-40%	$ 784,000	56%	$ 1,220,000	-2%	$ 1,190,000	-19%	$ 960,000	25%	$ 1,200,000
AVERAGE SALE	$ 484,062	28%	$ 619,000	-13%	$ 539,187	1%	$ 544,088	27%	$ 691,568	-15%	$ 584,937	30%	$ 760,716	-10%	$ 686,320	23%	$ 847,000	-9%	$ 767,928	-3%	$ 745,400	33%	$ 990,000
MEDIAN AVERAGE	$ 455,000	46%	$ 665,000	-23%	$ 510,000	-2%	$ 500,000	33%	$ 666,000	-14%	$ 570,000	13%	$ 643,600	5%	$ 675,000	18%	$ 794,000	-11%	$ 710,000	0%	$ 706,500	40%	$ 990,000
MARKET TIME	141		78		115		96		96		92		134		134								

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THE COVES	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	3		6		8		5		8		4		2		4		5	0%	5	0%	5	-80%	1
LEAST EXPENSIVE	$ 334,000	6%	$ 355,000	23%	$ 435,000	-3%	$ 420,000	1%	$ 425,000	8%	$ 460,000	36%	$ 625,000	0%	$ 625,000	-21%	$ 495,000	92%	$ 950,000	-18%	$ 775,000	88%	$ 1,460,000
MOST EXPENSIVE	$ 625,000	28%	$ 800,000	2%	$ 816,000	-2%	$ 800,000	49%	$ 1,195,000	-32%	$ 810,000	19%	$ 965,000	13%	$ 1,090,000	31%	$ 1,425,000	75%	$ 2,496,000	-20%	$ 2,000,000	-27%	$ 1,460,000
AVERAGE SALE	$ 519,666	9%	$ 568,333	6%	$ 599,875	1%	$ 608,300	25%	$ 757,875	-16%	$ 633,750	25%	$ 795,000	3%	$ 819,000	9%	$ 894,000	90%	$ 1,695,212	-26%	$ 1,261,000	16%	$ 1,460,000
MEDIAN AVERAGE	$ 600,000	-6%	$ 562,500	0%	$ 560,000	4%	$ 585,000	35%	$ 787,500	-20%	$ 632,500	26%	$ 795,000	-2%	$ 780,500	12%	$ 875,000	117%	$ 1,900,000	-32%	$ 1,300,000	12%	$ 1,460,000
MARKET TIME	152		132		75		30		118		231		228		82								

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THE GLEN	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007
UNITS SOLD	2		6		4		7		4		3		5		10		4	25%	5	-40%	3	33%	4
LEAST EXPENSIVE	$ 575,000	-34%	$ 380,000	36%	$ 515,000	9%	$ 560,000	39%	$ 780,000	-18%	$ 640,000	-7%	$ 593,000	9%	$ 645,937	-18%	$ 527,500	38%	$ 730,000	14%	$ 835,000	-3%	$ 812,500
MOST EXPENSIVE	$ 1,710,000	-56%	$ 747,500	7%	$ 800,000	38%	$ 1,100,000	27%	$ 1,400,000	-40%	$ 845,000	-11%	$ 755,000	114%	$ 1,612,500	-27%	$ 1,170,000	-16%	$ 982,000	185%	$ 2,800,000	-57%	$ 1,200,000
AVERAGE SALE	$ 1,142,500	-49%	$ 577,000	20%	$ 693,750	15%	$ 800,342	31%	$ 1,050,000	-26%	$ 776,666	-14%	$ 665,100	30%	$ 864,343	-1%	$ 851,875	-3%	$ 827,400	90%	$ 1,571,666	-32%	$ 1,063,750
MEDIAN AVERAGE	$ 1,142,500	-49%	$ 578,750	26%	$ 730,000	10%	$ 800,000	28%	$ 1,020,000	-17%	$ 845,000	-21%	$ 667,500	13%	$ 755,000	13%	$ 855,000	-4%	$ 820,000	32%	$ 1,080,000	4%	$ 1,121,000
MARKET TIME	245		150		83		132		156		103		258		177								