

REALITY SCORE BOARD - "TALK TO TOM" - 847-331-2249

DEER PARK	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007											
UNITS SOLD	3	133%	7	-14%	6	100%	12	33%	16	-19%	13	54%	20	-5%	19	53%	29	3%	30	-13%	26	-27%	19
LEAST EXPENSIVE	\$ 335,000	-40%	\$ 200,000	10%	\$ 220,000	23%	\$ 270,000	-30%	\$ 190,000	24%	\$ 236,500	59%	\$ 376,000	-16%	\$ 316,000	27%	\$ 400,000	-16%	\$ 335,000	-10%	\$ 302,500	50%	\$ 455,000
MOST EXPENSIVE	\$ 430,000	13%	\$ 484,000	30%	\$ 630,000	-5%	\$ 598,000	62%	\$ 970,523	-38%	\$ 600,000	51%	\$ 905,000	25%	\$ 1,130,000	-26%	\$ 835,000	5%	\$ 874,500	26%	\$ 1,100,000	-8%	\$ 1,012,500
AVERAGE SALE	\$ 393,333	0%	\$ 394,414	-15%	\$ 335,833	13%	\$ 378,541	30%	\$ 491,254	-15%	\$ 418,538	30%	\$ 545,770	2%	\$ 555,842	5%	\$ 585,293	-4%	\$ 564,086	5%	\$ 594,653	9%	\$ 649,578
MEDIAN AVERAGE	\$ 415,000	0%	\$ 415,000	-30%	\$ 291,000	12%	\$ 325,000	35%	\$ 440,000	-14%	\$ 380,000	40%	\$ 532,000	-12%	\$ 470,000	22%	\$ 571,500	-2%	\$ 560,000	-2%	\$ 550,000	10%	\$ 605,000
MARKET TIME	47		55		110		111		47		92		77		97								
"TALK TO TOM"																							
DEER LAKE MEADOWS	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007											
UNITS SOLD	3		5		3		6		5		0		1		1	300%	4	-75%	1	100%	2	100%	4
LEAST EXPENSIVE	\$ 562,000	-17%	\$ 468,000	35%	\$ 630,000	-29%	\$ 450,000	3%	\$ 465,500		\$ 685,000	1%	\$ 690,000	-17%	\$ 570,000	41%	\$ 805,000	-15%	\$ 685,000	-19%	\$ 555,000		\$ 555,000
MOST EXPENSIVE	\$ 620,000	0%	\$ 618,000	6%	\$ 657,000	3%	\$ 674,000	34%	\$ 900,000		\$ 685,000	1%	\$ 690,000	21%	\$ 835,000	-4%	\$ 805,000	-4%	\$ 775,000	23%	\$ 950,000		\$ 950,000
AVERAGE SALE	\$ 588,166	-4%	\$ 561,880	15%	\$ 645,666	-10%	\$ 583,250	6%	\$ 616,000		\$ 685,000	1%	\$ 690,000	-1%	\$ 683,250	18%	\$ 805,000	-9%	\$ 730,000	4%	\$ 761,875		\$ 761,875
MEDIAN AVERAGE	\$ 582,500	0%	\$ 580,000	12%	\$ 650,000	-9%	\$ 591,500	-7%	\$ 552,000		\$ 685,000	1%	\$ 690,000	-4%	\$ 664,000	21%	\$ 805,000	-9%	\$ 730,000	6%	\$ 771,250		\$ 771,250
MARKET TIME	72		51		201		107		130		82		74										
"TALK TO TOM"																							
DEER PATH ESTATES	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007											
UNITS SOLD	3		4		3		4		6		0		3		0		1		0		0		2
LEAST EXPENSIVE	\$ 433,500	-4%	\$ 415,000	14%	\$ 472,000	-4%	\$ 455,000	3%	\$ 468,000		\$ 670,000		\$ 670,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 565,000
MOST EXPENSIVE	\$ 669,900	-28%	\$ 484,000	59%	\$ 769,000	-22%	\$ 598,000	28%	\$ 764,625		\$ 905,000		\$ 905,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 647,000
AVERAGE SALE	\$ 542,800	-18%	\$ 446,687	43%	\$ 639,000	-17%	\$ 530,250	4%	\$ 550,437		\$ 755,000		\$ 755,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 606,000
MEDIAN AVERAGE	\$ 525,000	-15%	\$ 443,875	52%	\$ 676,000	-21%	\$ 534,000	-4%	\$ 511,000		\$ 690,000		\$ 690,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 575,000		\$ 606,000
MARKET TIME	198		90		103		89		40		62		62										
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FERNDAL WOODS	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007											
UNITS SOLD	2		2		6		6		3		2		2		2	100%	1		2		0		1
LEAST EXPENSIVE	\$ 233,500	24%	\$ 290,000	-18%	\$ 238,000	3%	\$ 245,000	21%	\$ 297,000	-20%	\$ 236,500	69%	\$ 399,900	-9%	\$ 365,000	9%	\$ 397,000	-16%	\$ 335,000		\$ 335,000		\$ 685,000
MOST EXPENSIVE	\$ 575,000	-47%	\$ 306,800	2%	\$ 313,400	16%	\$ 362,500	-8%	\$ 333,000	16%	\$ 385,000	4%	\$ 399,900	-6%	\$ 375,000	6%	\$ 397,000	-9%	\$ 360,000		\$ 360,000		\$ 685,000
AVERAGE SALE	\$ 404,250	-26%	\$ 298,400	-13%	\$ 260,400	18%	\$ 307,250	4%	\$ 319,333	-3%	\$ 310,750	29%	\$ 399,900	-7%	\$ 370,000	7%	\$ 397,000	-12%	\$ 347,500		\$ 347,500		\$ 685,000
MEDIAN AVERAGE	\$ 404,250	-26%	\$ 298,400	-17%	\$ 248,000	23%	\$ 306,250	7%	\$ 327,500	-5%	\$ 310,750	29%	\$ 399,900	-7%	\$ 370,000	7%	\$ 397,000	-12%	\$ 347,500		\$ 347,500		\$ 685,000
MARKET TIME	12		49		93		71		104		24		106		74								
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SWANSWAY	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007											
UNITS SOLD	2		2		2		2		1		1		2		1	0%	1		1	0%	1	-100%	0
LEAST EXPENSIVE	\$ 424,000	-1%	\$ 420,000	-4%	\$ 405,000	9%	\$ 440,000	10%	\$ 485,000	24%	\$ 600,000	-3%	\$ 580,000	-1%	\$ 575,000	17%	\$ 674,000	-9%	\$ 616,500	10%	\$ 680,000	-100%	\$ -
MOST EXPENSIVE	\$ 450,000	-4%	\$ 430,000	9%	\$ 467,000	18%	\$ 549,900	-12%	\$ 485,000	24%	\$ 600,000	2%	\$ 612,500	-6%	\$ 575,000	17%	\$ 674,000	-9%	\$ 616,500	10%	\$ 680,000	-100%	\$ -
AVERAGE SALE	\$ 437,000	-3%	\$ 425,000	3%	\$ 436,000	11%	\$ 484,500	0%	\$ 485,000	24%	\$ 600,000	-1%	\$ 596,250	-4%	\$ 575,000	17%	\$ 674,000	-9%	\$ 616,500	10%	\$ 680,000	-100%	\$ -
MEDIAN AVERAGE	\$ 437,000	-3%	\$ 425,000	3%	\$ 436,000	11%	\$ 484,500	0%	\$ 485,000	24%	\$ 600,000	-1%	\$ 596,250	-4%	\$ 575,000	17%	\$ 674,000	-9%	\$ 616,500	10%	\$ 680,000	-100%	\$ -
MARKET TIME	12		88		37		65		35		65		105		122								
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